



THE PURSUIT OF HAPPINESS AT WORK

A PRACTICAL GUIDE TO HAVING A PURPOSE-FILLED CAREER

Interview Prep Questions

Congratulations! You have an upcoming interview for a great job and you are wondering what you should do to prepare. Having an in-depth understanding of the company's current situation, and how the position you're applying for contributes to that company's future success, will help you differentiate yourself from other candidates. It will also help you see patterns and make connections that others aren't able to make.

Here's a list of questions to consider:

Industry	Company	Role
<ol style="list-style-type: none"> How big is the industry? Is it growing? Declining? Stagnant? What is the future outlook for the industry? Does the industry have a lot of players or is it dominated by a few? Are the players global or regional? Who are the leaders in the industry? Where does this company fall in the list? Are there any new trends that are disrupting the industry? What excites me most about the industry? What are the risks? 	<ol style="list-style-type: none"> What does the company do and what is its value proposition? How does the company make money? How much money do they have? How big is the company? Is the company global? How old is the company? What are the company's priorities? Is the company public or private? What is the company's reputation? What do employees say about it? What is the company's culture and does it align with yours? What excites me most about the company? What are the risks? 	<ol style="list-style-type: none"> What is the role you are interviewing for? How does this role help the company achieve its goals and make money? How visible is this role in the organization? What does success look like in your role? Who is your boss and how is s/he viewed in the organization? What type of leadership style does s/he have? How big is the team? What type of culture does the team have? What excites me most about the role? What are the risks?

An interview is nothing more than a conversation where both you and the interviewer get to ask questions. Therefore, make sure you have a list of good questions to ask when the time is right. Here's a great set of starter questions to help you keep the conversation going:

Company	Role
<ol style="list-style-type: none"> Tell me about the role Tell me about the team What does success look like in this position? What is your role? How does this role partner with you? How can this role make you successful? What is your leadership style? 	<ol style="list-style-type: none"> What keeps you up at night? What is the typical career path for someone in this role? Where do you think the company is headed in the next 5 years? How do I compare with other candidates that you have interviewed? What are the next steps in the interview process?